VIVA: Delivering VALUE

Equitably
Cooperatively
Cost-Effectively

State Council of Higher Education for Virginia
Fredericksburg, Virginia
September 25, 2012

Gene Damon, VCCS, VIVA Steering Committee Chairman
John Ulmschneider, VCU, VIVA Outreach Committee Chairman
Kathy Perry, VIVA Director
VIVA is Equitable

- Public Colleges and Universities
- Public Community and Two Year Colleges
- Private Nonprofit Institutions
- Educational and Research Institutions
Cooperative, Efficient, Decentralized Services

Procurement (JMU)

VIVA Listserv (Virginia Tech)

Coordination of Private Nonprofits (Sweet Briar College)

VIVA Office (GMU)

VIVA Journal Locator (VCU & VCCS)

Locally Loaded Databases & Virginia Heritage Project (UVA)
VIVA is cost-effective
Cost avoidance through group purchases:

July 1, 1994 to June 30, 2012

$425,000,000

That’s a 5-to-1 payoff for Virginia!
Delivering Value
VIVA Expenditures 2010-12

Collections 93%
Central Administration 3%
ILL 3%
Travel & Training <1%
Leveraging Funds to Expand Access

VIVA Revenues from All Sources

- FY08
- FY09
- FY10
- FY11
- FY12
- est. FY13

Private Nonprofit
Public Institutions
New General Assembly
General Assembly
Over 1.8 million Books and Articles Shared Since 1996

2012 Interlibrary Lending Among VIVA Members

- Privates, 28%
- Public 2-Year, 5%
- Public 4-Year & Doctorals, 66%
 Searches and Full-Text Downloads
FY03 – FY12

- Full-Text Totals
- Total Searches
Safari E-Books
Use FY 2009-2012
Over 6 million book sections downloaded
Example of E-book Publisher Deal for VIVA
Current QUOTE for 39 Public Institutions

List Price vs. QUOTE
- $1,400,000
- $1,200,000
- $1,000,000
- $800,000
- $600,000
- $400,000
- $200,000
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Visit VIVA
www.vivalib.org

VIVA Brochure: